

# TME PHARMA

### **NEUTRAL vs BUY**

TARGET PRICE : 0,13€ (vs 0,17€) \ +102%

FY 2024

# **CASH RUNWAY BY JUNE 2025, 100% OUTSOURCED STRUCTURING**

The company published its 2024 net profit yesterday, which came as no surprise. The implementation of cost reductions has paid off, reducing expenses and net profit in 2024. However, the reduction in expenses relates strictly to R&D costs, with G&A expenses remaining stable. In order to optimize the cost structure, TME PHARMA is therefore preparing a fully outsourced structure to reduce G&A costs and extend its financial horizon, which currently secures activities until June 2025. TME PHARMA's objective remains to sign agreements for its assets: sale of NOX-E36 and license for NOX-A12. Currently, cash represents less than a quarter of financial visibility, which leads us to lower our option to Neutral vs. Buy previously. Our OC is also lowered after a one-year delay in the NOX-A12 development plan and an update of the 2024 net debt. Indeed, the company does not plan to initiate this trial before having raised all the funds necessary for the study via a licensing agreement or a strategic agreement.

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#### Net profit improving thanks to cost reductions...

The company published its annual accounts for the 2024 financial year, highlighting a slight improvement in net profit and confirmed financial visibility for June 2025. Operating expenses are down overall: €5.3 million in 2024 vs. €5.6 million in 2023, a decrease of -6.4%. R&D expenses are down 13% (€2.3 million vs. €2.65 million) and G&A expenses remain relatively stable (€2.98 million vs. €2.99 million). EBITDA stands at -€5.2m in 2024 (ISe: -€4.9m) vs -€5.6m in 2023, and PN stands at -€5.7m in 2024 (ISe: -€6.4m) vs -€6.7m in 2023, an improvement of almost +15%.

#### ... cash runway by end of June 2025: 100% external structuring in preparation

The cash position at the end of 2024 was €3.24 million (ISe: €2.63 million att) vs. €2.24 million at the end of 2023, the company having raised €7.6 million during the 2024 financial year to strengthen its balance sheet structure. Its financial visibility is confirmed as of June 2025. The company's priority remains to sign contracts around its two assets: (i) sale agreement for NOX-E36 and (ii) license agreement for NOX-A12. In parallel, TME Pharma continues to reduce its cost structure while actively preparing a plan involving a fully outsourced organizational structure, in case targeted financing or strategic transactions do not materialize by June 2025. According to the company, the outsourced staffing structure will likely be the most cost-effective option for managing collaborations and developing other transactions based on NOX-A12 and NOX-E36. TME Pharma is therefore actively preparing to transition to a fully outsourced staffing structure at the end of June 2025.

#### NEUTRAL vs. BUY Opinion, Adjusted OC at €0.13 vs. €0.17

Given the cash runway to June 2025 only (meaning less than a quarter) and the associated risk/reward, we are lowering our opinion to Neutral vs. Buy, with an adjusted OC at  $\leq$ 0.13 vs.  $\leq$ 0.17. The difference stems from the net debt update and a one-year delay in the Phase II program in the GBM (estimated MA in 2030 vs. 2029 previously).

key points

Invest Securities and the issuer have signed an analysis services agreement.

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| in €/share         | 2025e   | 2026e  | 2027e   |
|--------------------|---------|--------|---------|
| Adjusted EPS       | -0,19   | -0,26  | 0,08    |
| chg.               | n.s.    | n.s.   | n.s.    |
| estimates chg.     | +179,6% | +37,6% | -129,1% |
|                    |         |        |         |
| au 31/12           | 2025e   | 2026e  | 2027e   |
| PE                 | n.s.    | n.s.   | 67,6x   |
| EV/Sales           | n.s.    | n.s.   | n.s.    |
| EV/Adjusted EBITDA | n.s.    | n.s.   | 27,4x   |
| EV/Adjusted EBITA  | n.s.    | n.s.   | 27,4x   |
| FCF yield*         | n.s.    | n.s.   | 1,7%    |
| Div. Yield         | n.s.    | n.s.   | n.s.    |

| Closing share price | 28/04/2025 | 0,1              |
|---------------------|------------|------------------|
| Number of Shares (m | )          | 94,2             |
| Market cap. (€m)    |            | 6                |
| Free float (€m)     |            | 6                |
| ISIN                |            | NL0015000YE1     |
| Ticker              |            | ALTME-FR         |
| DJ Sector           | Н          | ealth Technology |
|                     |            | _                |

|                | 1m    | 3m     | Ytd    |
|----------------|-------|--------|--------|
| Absolute perf. | -4,4% | -14,6% | -14,0% |
| Relative perf. | -1,5% | -14,2% | -18,6% |

Source : Factset, Invest Securities estimates

\* After tax op. FCF before WCR

April 29, 2025

2027e

0,08



2025e

-0,19



**Share information** 

Published EPS (€)

### FINANCIAL DATA

2026e

-0,26

| Adjusted EPS (€)        | -0,32  | -0,21  | -6,33  | -0,46  | -0,07 | -0,19 | -0,26 | 0,08    |
|-------------------------|--------|--------|--------|--------|-------|-------|-------|---------|
| chg.                    | n.s.   | n.s.   | n.s.   | n.s.   | n.s.  | n.s.  | n.s.  | n.s.    |
| Consensus EPS)          | -21,63 | -17,58 | -8,69  | -0,34  | -0,07 | -0,19 | -0,26 | -0,26   |
| Diff. I.S. vs Consensus | -98,5% | -98,8% | -27,2% | +33,0% | -2,9% | -0,0% | +0,5% | -129,3% |
| Dividend                | 0,00   | 0,00   | 0,00   | 0,00   | 0,00  | 0,00  | 0,00  | 1,00    |
| Pay-out ratio           | n.s.   | n.s.   | n.s.   | n.s.   | n.s.  | n.s.  | n.s.  | 1314%   |
| Operating FCF           | -0,19  | -0,14  | -4,28  | -0,39  | -0,05 | -0,17 | -0,25 | 0,09    |
| Book Value              | 0,24   | -0,03  | 0,37   | -0,17  | -0,05 | -0,24 | -0,49 | -0,42   |
|                         |        |        |        |        |       |       |       |         |
| Valuation ratios        | 2020   | 2021   | 2022   | 2023   | 2024  | 2025e | 2026e | 2027e   |
| P/E                     | n.s.   | n.s.   | n.s.   | n.s.   | n.s.  | n.s.  | n.s.  | 67,6x   |
| Price to Book Value     | 2,2x   | n.s.   | 4,1x   | n.s.   | n.s.  | n.s.  | n.s.  | n.s.    |
| EV/Sales                | n.s.   | n.s.   | n.s.   | n.s.   | n.s.  | n.s.  | n.s.  | n.s.    |
| EV/Adjusted EBITDA      | n.s.   | n.s.   | n.s.   | n.s.   | n.s.  | n.s.  | n.s.  | 27,4x   |
| EV/Adjusted EBITA       | n.s.   | n.s.   | n.s.   | n.s.   | n.s.  | n.s.  | n.s.  | 27,4x   |
| Op. FCF bef. WCR yield  | n.s.   | n.s.   | n.s.   | n.s.   | n.s.  | n.s.  | n.s.  | 1,7%    |
| Op. FCF yield           | n.s.   | n.s.   | n.s.   | n.s.   | n.s.  | n.s.  | n.s.  | 1,7%    |
| Div. yield (%)          | n.s.   | n.s.   | n.s.   | n.s.   | n.s.  | n.s.  | n.s.  | n.s.    |
|                         |        |        |        |        |       | •     |       |         |

2022

-6,33

2023

-0,46

2024

-0,07

NB: valuation based on annual average price for past exercise

2020

-0,32

2021

-0,21

| Entreprise Value (€m)        | 2020 | 2021 | 2022  | 2023 | 2024  | 2025e | 2026e | 2027e |
|------------------------------|------|------|-------|------|-------|-------|-------|-------|
| Average number of shares (m) | 32   | 71   | 2     | 17   | 94    | 94    | 94    | 94    |
| Share price in €             | 0,5  | 0,4  | 1,5   | 7, 7 | 2,1   | 3,1   | 4,1   | 5,1   |
| Market cap.                  | 16,8 | 27,1 | 2,3   | 19,8 | 201,7 | 295,9 | 390,1 | 484,3 |
| Net Debt                     | -10  | -11  | -14   | -2   | -2    | 2     | 26    | 19    |
| Minorities                   | 0    | 0    | 0     | 0    | 0     | 0     | 0     | 1     |
| Provisions/ near-debt        | 0    | 0    | 0     | 0    | 0     | 0     | 0     | 0     |
| Financial assets             | 0    | 0    | 0     | 0    | 0     | 0     | 0     | 0     |
| +/- Adjustments              | 0    | 0    | 0     | 0    | 0     | 0     | 0     | 1     |
| Entreprise Value (EV)        | 7,1  | 16,6 | -11,2 | 17,8 | 199,7 | 297,7 | 416,4 | 505,3 |

NB: valuation based on annual average price for past exercise

| Financial ratios                | 2020 | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 2027e   |
|---------------------------------|------|------|------|------|------|-------|-------|---------|
| Adjusted EBITDA margin          | n.s. | n.s. | n.s. | n.s. | n.s. | n.s.  | n.s.  | n.s.    |
| Adjusted EBITA margin           | n.s. | n.s. | n.s. | n.s. | n.s. | n.s.  | n.s.  | n.s.    |
| Tax rate                        | n.s. | n.s. | n.s. | n.s. | n.s. | n.s.  | n.s.  | -57,6%  |
| Adjusted Net Profit/Sales       | n.s. | n.s. | n.s. | n.s. | n.s. | n.s.  | n.s.  | n.s.    |
| FCF/EBITDA adjusted             | n.s. | n.s. | n.s. | n.s. | n.s. | n.s.  | n.s.  | 46,9%   |
| Capex/Revenue                   | n.s. | n.s. | n.s. | n.s. | n.s. | n.s.  | n.s.  | n.s.    |
| WCR in % of sales               | n.s. | n.s. | n.s. | n.s. | n.s. | n.s.  | n.s.  | n.s.    |
| DSO (days)                      | n.s. | n.s. | n.s. | n.s. | n.s. | n.s.  | n.s.  | n.s.    |
| ROCE                            | n.s. | n.s. | n.s. | n.s. | n.s. | n.s.  | n.s.  | -892,1% |
| ROCE exc. Intangible assets     | n.s. | n.s. | n.s. | n.s. | n.s. | n.s.  | n.s.  | n.s.    |
| ROE adjusted                    | n.s. | n.s. | n.s. | n.s. | n.s. | n.s.  | n.s.  | -22,1%  |
| Gearing                         | n.s. | n.s. | n.s. | n.s. | n.s. | n.s.  | n.s.  | n.s.    |
| Net Debt/Adjusted EBITDA (in x) | n.s. | n.s. | n.s. | n.s. | n.s. | n.s.  | n.s.  | 1,0x    |
| Interest cover ratio            | n.s. | n.s. | n.s. | n.s. | n.s. | n.s.  | n.s.  | n.s.    |

Source: company, Invest Securities Estimates





# FINANCIAL DATA

| Income statement (€m)            | 2020  | 2021  | 2022   | 2023 | 2024 | 2025e | 2026e | 2027e         |
|----------------------------------|-------|-------|--------|------|------|-------|-------|---------------|
| Revenue                          | 0     | 0     | 0      | 0    | 0    | 0     | 0     | 0             |
| Organic growth.                  | n.s.  | n.s.  | n.s.   | n.s. | n.s. | n.s.  | n.s.  | n.s.          |
| chg.                             | n.s.  | n.s.  | n.s.   | n.s. | n.s. | n.s.  | n.s.  | n.s.          |
| Adjusted EBITDA                  | -5,7  | -10,0 | -6,4   | -6,7 | -4,8 | -16,3 | -23,1 | 18,5          |
| chg.                             | n.s.  | n.s.  | n.s.   | n.s. | n.s. | n.s.  | n.s.  | n.s.          |
| Adjusted depreciation            | 0,0   | 0,1   | 0,0    | 0,0  | 0,0  | 0,0   | 0,0   | 0,0           |
| Adjusted EBITA                   | -5,8  | -10,0 | -6,4   | -6,7 | -4,8 | -16,3 | -23,1 | 18,5          |
| chg.                             | n.s.  | n.s.  | n.s.   | n.s. | n.s. | n.s.  | n.s.  | n.s.          |
| Exceptional items                | 0,0   | 0,0   | 0,0    | 0,0  | 0,0  | 0,0   | 0,0   | 0,0           |
| EBIT                             | -5,8  | -10,0 | -6,4   | -6,8 | -4,9 | -16,4 | -23,1 | 18,4          |
| chg.                             | n.s.  | n.s.  | n.s.   | n.s. | n.s. | n.s.  | n.s.  | n.s.          |
| Financial result                 |       |       |        |      |      |       |       |               |
| Profit before taxes              | -10,4 | -15,0 | -9,5   | -7,9 | -6,4 | -17,9 | -24,6 | 16,9          |
| chg.                             | n.s.  | n.s.  | n.s.   | n.s. | n.s. | n.s.  | n.s.  | n.s.          |
| Corp. tax                        | 0,0   | 0,0   | 0,0    | 0,0  | 0,0  | 0,0   | 0,0   | -9,8          |
| Minorities & affiliates          | 0,0   | 0,0   | 0,0    | 0,0  | 0,0  | 0,0   | 0,0   | 0,0           |
| Net attributable profit          | -5,8  | -10,0 | -6,4   | -6,8 | -4,9 | -16,4 | -23,1 | 8,7           |
| chg.                             | n.s.  | n.s.  | n.s.   | n.s. | n.s. | n.s.  | n.s.  | n.s.          |
| Adjusted net profit              | -5,8  | -10,0 | -6,4   | -6,8 | -4,9 | -16,4 | -23,1 | 8,7           |
| chg.                             | n.s.  | n.s.  | n.s.   | n.s. | n.s. | n.s.  | n.s.  | n.s.          |
|                                  |       |       |        |      |      |       |       |               |
| Cash flow statement (€m)         | 2020  | 2021  | 2022   | 2023 | 2024 | 2025e | 2026e | <b>2027</b> e |
| Adjusted EBITDA                  | -5,7  | -10,0 | -6,4   | -6,7 | -4,8 | -16,3 | -23,1 | 18,5          |
| Theoretical Tax / Adjusted EBITA | O     | 0     | 0      | 0    | O    | O     | 0     | -10           |
| Capex                            | 0     | 0     | 0      | 0    | 0    | 0     | 0     | 0             |
| Operating FCF bef. WCR           | -5,7  | -10,0 | -6,4   | -6,8 | -4,9 | -16,4 | -23,1 | 8,7           |
| Change in WCR                    | -0,4  | 0,0   | 0,0    | 0,0  | 0,0  | 0,0   | 0,0   | 0,0           |
| Operating FCF                    | -6,1  | -10,0 | -6,4   | -6,8 | -4,9 | -16,4 | -23,1 | 8,7           |
| Acquisitions/disposals           | 0,0   | 0,0   | 0,0    | 0,0  | 0,2  | 0,0   | 0,0   | 0,0           |
| Capital increase/decrease        | 14,2  | 15,8  | 12,3   | 8,9  | 7,4  | 0,0   | 0,0   | 0,0           |
| Dividends paid                   | 0,0   | 0,0   | 0,0    | 0,0  | 0,0  | 0,0   | 0,0   | 0,0           |
| Other adjustments                | -4,6  | -5,1  | -3,1   | -1,1 | -1,5 | -1,5  | -1,5  | -1,5          |
| Published Cash-Flow              | 3,4   | 0,7   | 2,8    | 1,0  | 1,2  | -17,9 | -24,6 | 7,1           |
|                                  | ·     | •     | ·      | ·    | -    |       | •     |               |
| Balance Sheet (€m)               | 2020  | 2021  | 2022   | 2023 | 2024 | 2025e | 2026e | 2027e         |
| Assets                           | 0,0   | 0,0   | 0,0    | 0,0  | 0,0  | 0,0   | 0,0   | 0,0           |
| - of which Intangible assets/GW  | 0     | 0     | 0      | 0    | 0    | 0     | 0     | 0             |
| - of which tangible assets       | 0     | 0     | 0      | 0    | 0    | 0     | 0     | 0             |
| WCR                              | -2,1  | -2,1  | -2,1   | -2,1 | -2,1 | -2,1  | -2,1  | -2,1          |
| - of which trade receivables     | 0     | 0     | 0      | 0    | Ó    | 0     | O     | 0             |
| - of which inventories           | 0     | 0     | 0      | 0    | 0    | Ο     | Ο     | 1             |
|                                  |       |       |        |      |      |       |       |               |
| Group equity capital             | 7,7   | -2,4  | 0,6    | -3,0 | -4,4 | -22,1 | -46,6 | -39,3         |
| Minority shareholders            | 0     | 0     | 0      | 0    | 0    | 0     | 0     | 1             |
| Provisions                       | 0     | 0     | 0      | 0    | 0    | 0     | 0     | 0             |
| Net financial debt               | -9,7  | -10,6 | -13,5  | -1,9 | -2,0 | 1,8   | 26,3  | 19,0          |
| - of which gross financial debt  | 0,6   | 0,6   | 0,6    | 0,6  | 0,6  | 0,6   | 0,6   | 0,6           |
| - of which gross cash            | 10,3  | 11,2  | 14,1   | 2,6  | 2,6  | -1,2  | -25,7 | -18,4         |
| 5 non gross cash                 | .0,5  | 11,2  | 1 T, I | ۷,۰  | ۷,0  | 1,2   | 20,7  | 10,7          |

Source: company, Invest Securities Estimates





#### **INVESTMENT CASE**

TME PHARMA (formerly NOXXON) is a biotechnology company that has developed a portfolio of products dedicated to the fight against cancer. To date, TME PHARMA has developed 2 products, NOX-A12 (glioblastoma, and metastatic colorectal and pancreatic cancer) and NOX-E36 (solid cancers), whose objective is to degrade tumor protection and inhibit their repair by neutralizing tumor microenvironment chemokines (MET). TME PHARMA is developing a unique approach that can be used in combination with other therapeutic approaches, including radiotherapy and immunotherapies, to weaken the tumor's defenses against the immune system and enhance the treatment effect.

# **SWOT ANALYSIS**

#### **FORCES**

- An innovative approach within the IO space
- Promising Ph I/II results in GBM
- Drugs that target indications with little competition

#### **OPPORTUNITES**

- Combination drug trials with SoC non protected (IP)
- Possibility of new partnerships
- ☐ Significant M&A activity in the field

#### **WEAKNESSES**

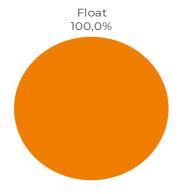
- ☐ Early-stage pipeline and preliminary clinical results
- Need for additional financing
- Small capitalization

#### **THREATS**

- Regulatory and clinical risks
- Legal risks
- Commercial risks

#### ADDITIONAL INFORMATION

#### **Shareholders**



### SHARE PRICE CHANGE FOR 5 YEARS







# TME PHARMA

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# TARGET PRICE AND RECOMMENDATION

Our analyst ratings are dependent on the expected absolute performance of the stock on a 6- to 12-month horizon. They are based on the company's risk profile and the target price set by the analyst, which takes into account exogenous factors related to the market environment that may vary considerably. The Invest Securities analysis office sets target prices based on a multi-criteria fundamental analysis, including, but not limited to, discounted cash flows, comparisons based on peer companies or transaction multiples, sum-of-the-parts value, restated net asset value, discounted dividends.

Ratings assigned by the Invest Securities analysis office are defined as follows:

- > BUY: Upside potential of more than 10% (the minimum upside required may be revised upward depending on the company's risk profile)
- > NEUTRAL: Between -10% downside and +10% upside potential (the maximum required may be revised upward depending on the company's risk profile)
- > SELL: Downside potential of more than 10%
- > TENDER or DO NOT TENDER: Recommendations used when a public offer has been made for the issuer (takeover bid, public exchange offer, squeeze-out, etc.)
- > SUBSCRIBE or DO NOT SUBSCRIBE: Recommendations used when a company is raising capital
- > UNDER REVIEW: Temporary recommendation used when an exceptional event that has a substantial impact on the company's results or our target price makes it impossible to assign a BUY, NEUTRAL or SELL rating to a stock

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### 12-MONTH HISTORY OF OPINION

The table below reflects the history of price recommendation and target changes made by the financial analysis office of Invest Securities over the past 12 months.

| Company Name | Main Author        | Release Date | Rating    | Target Price | Current<br>Share price | Potential |
|--------------|--------------------|--------------|-----------|--------------|------------------------|-----------|
| TME Pharma   | Jamila El Bougrini | 07-janv25    | ACHAT     | 0,2          | 0,1                    | +134%     |
| TME Pharma   | Jamila El Bougrini | 06-déc24     | SOUSCRIRE | 0,2          | 0,1                    | +109%     |
| TME Pharma   | Jamila El Bougrini | 26-juin24    | ACHAT     | 0,5          | 0,2                    | +211%     |

# **DETECTION OF CONFLICTS OF INTEREST**

|  | TME Pharma |
|--|------------|
| Invest Securities was lead manager or co-lead manager in a public offer concerning the financial instruments of this issuer during the last twelve months.   | No         |
| Invest Securities has signed a liquidity contract with the issuer.   | Yes        |
| Invest Securities and the issuer have signed a research service agreement.   | Yes        |
| Invest Securities and the issuer have signed a Listing Sponsor agreement.  | No         |
| Invest Securities has been remunerated by this issuer in exchange for the provision of other investment services during the last twelve months (RTO, Execution on behalf of third parties, advice, placement, underwriting). | No         |
| This document was sent to the issuer prior to its publication. This rereading did not lead the analyst to modify the valuation.  | No         |
| This document was sent to the issuer for review prior to its publication. This rereading led the analyst to modify the valuation.  | No         |
| The financial analyst has an interest in the capital of the issuer.  | No         |
| The financial analyst acquired equity securities of the issuer prior to the public offering transaction.   | No         |
| The financial analyst receives remuneration directly linked to the transaction or to an investment service provided by Invest Securities.  | No         |
| An executive officer of Invest Securities is in a conflict of interest with the issuer and was given access to this document prior to its completion.  | No         |
| Invest Securities or the All Invest group owns or controls 5% or more of the share capital issued by the issuer.   | No         |
| Invest Securities or the All Invest group holds, on a temporary basis, a net long position of more than 0.5% of the issuer's capital.  | No         |
| Invest Securities or the All Invest group holds, on a temporary basis, a net short position of more than 0.5% of the issuer's capital.   | No         |
| The issuer owns or controls 5% or more of the capital of Invest Securities or the All Invest group.  | No         |

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